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Flawless Consulting A Guide To Getting Your Expertise Used Third Edition

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THE BOOK on Consulting. Time tested and approved, Block's Flawless Consulting is required reading for everyone considering a Consulting Career. Originally posted on Flawless Consulting: A Guide to Getting Your Expertise Used.

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"Flawless consulting" means being truthful, and giving as direct and straightforward responses as you can to all of your client's questions. There are three roles you can assume as a consultant, which we cover in the key lessons below.

Flawless Consulting: A Guide to Getting Your Expertise ...

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Flawless Consulting includes two new examples, taken from health care and educational reform efforts, to show how consulting skills can be useful (and often transformative) in a broader context. These illustrative examples point the way for achieving changes for leadership in business, government, religion, human services, and more.

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For over fifteen years, consultants-both internal and external-have relied on Peter Block's landmark bestseller, Flawless Consulting, to learn how to deal effectively with clients, peers, and others. Using illustrative examples, case studies, and exercises, the author, one of the most important and well known in his field, offers his legendary warmth and insight throughout this much-awaited second edition.

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Flawless Consulting Expanded Book Content The checklists and worksheets below are referenced within the book Flawless Consulting: A Guide to Getting Your Expertise Used . These checklists are designed for you, the consultant, to use for improving your relationship with the Client.

Expanded Book Content | Flawless ConsultingFlawless Consulting is not just a practical, useful, and inviting book for practitioners. It's all those things, but it's also a book about some of the most vexing issues we face when consulting to organizations?issues of resistance, truth, doubt, vulnerability, and accountability.

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Flawless Consulting: A Guide to Getting Your Expertise Used (Second Edition) by Peter Block This is an amazing book! Peter Block's Flawless Consulting, is a textbook appropriate not only for consultants but for anyone that wants to share their expertise with others.

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Flawless Consulting: A Guide to Getting Your Expertise Used, 3rd Edition, is considered the "consultant's bible" and a landmark bestseller that explains how to deal effectively with clients, peers, and others. The third edition addresses new challenges since the second edition was written and explores what's on the minds of the "next generation" of consultants.

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The set includes Flawless Consulting: A Guide to Getting Your Expertise Used, Second Edition and The Flawless Consulting Fieldbook and Companion: A Guide Understanding Your Expertise. About Flawless Consulting: For over fifteen years, consultants both internal and external have relied on Peter Block's landmark bestseller, Flawless Consulting, to

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